Summary - presentation from Andres Steijaert and Garvan McFeeley

Cloud services are becoming core to research and education institution's business. More and more institutions want to use cloud services on a larger scale. However, the cloud brings a paradigm shift in distribution and usage models. This requires a new approach to connect the supply and demand sides and establish the right conditions of use. In GÉANT, the European NRENs collaborate on clouds. They share expertise and resources, align roadmaps and jointly engage the market, with the goal to enable Research and Education institutes in Europe to adopt cloud solutions in an easy and safe manner. In their presentation, Andres Steijaert and Garvan McFeeley will tell about this GÉANT cloud collective and zoom in on a pan-European tender for laaS solutions.